



B.K. BIRLA CENTRE FOR EDUCATION

SARALA BIRLA GROUP OF SCHOOLS
A CBSE DAY-CUM-BOYS' RESIDENTIAL SCHOOL



PERIODIC TEST-1, 2026-27 ENTREPRENEURSHIP

Class: XII

Date: 11.06.2026

Admission no:

SET-2

Time: 1hr

Max Marks: 25

Roll no:

INSTRUCTION:

1. Please read the instructions carefully.
2. This Question Paper consists of 13 questions.
3. Attempt all questions.
4. Marks allotted are mentioned against each question/part

1. Nelson started a AC repair shop in his area after doing a diploma course. What idea field it is? (1)
- (a) Market driven
 - (b) Service driven
 - (c) Trading driven
 - (d) Creative driven

2. Match the following: (1)

COLUMN I (STAGE)	COLUMN II (PROCESS)
A. Idea germination	i. Finding ways for implementation
B. Preparation	ii. Sub-conscious period
C. Incubation	iii. Testing period
D. Verification	iv. Recognition of opportunity

- (a) A- i, B- ii, C - iii, D – iv (b) A- ii, B- iii, C - iv, D – i
(c) A- iv, B- i, C - ii, D – iii (d) A- iii, B- ii, C - iv, D – i

3. **Assertion [A]:** E-commerce in India is growing at a rapid pace.

Reason [R]: India has a large number of young entrepreneurs with education from premier educational institutes. (1)

Options:

- (a) Both Assertion [A] and reason [R] are true and Reason [R] is correct explanation of Assertion [A].
- (b) Both Assertion [A] and Reason [R] are true and Reason [R] is not the correct explanation Of Assertion [A].
- (c) Assertion [A] is true but Reason [R] is false.
- (d) Assertion [A] is false but Reason [R] is true.

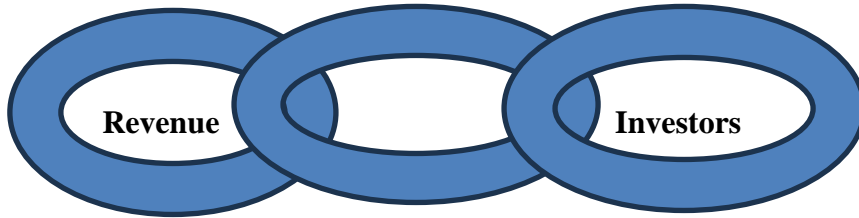
4. The ultimate purpose of entrepreneurial planning is: (1)

- (A) To reduce uncertainty
- (B) To allocate resources efficiently
- (C) To achieve business objectives
- (D) All of the above

5. Routing is an element of which of the following components of business plan? (1)

- (a) Production plan
- (b) Operational plan
- (c) Organisational Plan
- (d) Financial Plan

6. From the figure, state the third element of financial plan. (1)



- (a) Funds (b) Government (c) Entrepreneur (d) None

7. What are the factors involved in sensing opportunities? (explain any two) . (2)
8. Explain how 'demand' and 'project innovation and changes' help an entrepreneur in assessing the market? (2)
9. Give the meaning of 'Implied authority' and 'mutual agency' as characteristics of a partnership form of business organization. (2)
10. The scope of the company's business is determined by certain documents. Name them. (2)
11. Why is creativity important and explain the creative process? (3)
12. 'Before operationalization of Hindu Undivided Family Business, its Karta has to fulfil certain legal formalities.' Explain any three such legal formalities. (3)
13. How many choices are there to start a business by a businessman? Explain them. (5)

ALL THE BEST